

**Structura cursurilor**

**Curs 1: How to Write a Competitive Proposal for EU R&D Framework Programmes**

Module 1: Background to EU R&D Programmes

Module 2: Structure of the Programme

Module 3: EU R&D Programme Rules and Terminology

Module 4: How Proposals are Evaluated

Module 5: Selecting Partners

Module 6: Strategy for Writing Proposals

Module 7: State of the Art

Module 8: How to Write the 'Proposal Management'

Module 9: How to Write the 'Economic Relevance' of the Proposal

Module 10: How to Explain the Relevance to 'EU Policy'

Module 11: How to Write the 'Social Relevance' of the Proposal

Module 12: The Role of European Commission Evaluations

**Curs 2: How to Negotiate, Manage, Administer and Finish an EU R&D Contract.**

Module 13: Overview of EU R&D Contracts

Module 14: Negotiating the Contract

Module 15: The Model Contract and the Project Contract

Module 16: Financial Administration of EU R&D Contracts

Module 17: Cost Statements and Financial Audits

Module 18: Project Management of an EU R&D Contract

Module 19: Meetings and Reporting in EU R&D Contracts